

CPSM[®]

CERTIFIED PROFESSIONAL
IN SUPPLY MANAGEMENT •

4th EDITION

Build the capability to lead modern
supply management

Move from functional expertise to
strategic business leadership



WHY CPSM? BUILT FOR WHAT COMES NEXT.

The supply management profession is evolving beyond sourcing and procurement execution.

Today's professionals increasingly need broader strategic, financial, leadership, technology, risk and sustainability capabilities.

The Capability Model

01 THINK STRATEGICALLY

Connect supply management decisions with business strategy.



STRATEGY

02 CREATE ENTERPRISE VALUE

Understand the financial and operational impact of supply management.



VALUE

03 LEAD THROUGH CHANGE

Build stakeholder alignment, develop talent and lead transformation.



LEADERSHIP

04 NAVIGATE RISK & RESILIENCE

Prepare organizations to respond to uncertainty and disruption.



RESILIENCE

05 LEVERAGE TECHNOLOGY & AI

Understand digital capabilities shaping the future of supply management.



TECHNOLOGY & AI

06 DRIVE RESPONSIBLE GROWTH

Integrate ESG and sustainability into supply management decisions.



RESPONSIBILITY

THE FUTURE OF
SUPPLY MANAGEMENT
DEMANDS MORE.

CPSM BUILDS THE
CAPABILITY TO LEAD IT.

A GLOBALLY RECOGNIZED CERTIFICATION
FOR SUPPLY MANAGEMENT PROFESSIONALS

 **ISM**
THE COMMUNITY FOR SUPPLY CHAIN

ISM—India

CPSM[®]

4TH EDITION

A GLOBALLY RECOGNIZED CERTIFICATION
FOR SUPPLY MANAGEMENT PROFESSIONALS

KNOWLEDGE DRIVES RESILIENT SUPPLY CHAINS



ELIGIBILITY FOR CPSM[®] CERTIFICATION



3 YEARS

Full-time professional supply management experience with a qualified bachelor's degree

OR



5 YEARS

Full-time professional supply management experience without a qualified bachelor's degree

YOUR CPSM[®] CERTIFICATION JOURNEY

LEARN | APPLY | LEAD
A STRONGER TOMORROW



*From Knowledge to
Greater Impact*

THREE EXAMINATIONS. ONE GLOBALLY RECOGNIZED CERTIFICATION.



Advance Your Supply Management Career with CPSM[®]

THREE EXAMINATIONS. ONE GLOBALLY RECOGNIZED CERTIFICATION

UNDERSTAND THE THREE EXAMINATIONS

A comprehensive certification journey designed for the evolving supply management profession.

01

CORE EXAMINATION

CORE

Master the Fundamentals of Supply Management

The Core examination focuses on the essential capabilities required to manage sourcing, suppliers and commercial activities effectively.

KEY AREAS

Sourcing

Category Management

Negotiation

Legal & Contractual

Supplier Relationship Management

Cost & Price Management

Financial Analysis



EXAM FORMAT

165 3 HOURS
QUESTIONS EXAMINATION TIME

02

INTEGRATION EXAMINATION

INTEGRATION

Connect Supply Management Across the Supply Chain

The Integration examination focuses on connecting supply management strategy with planning, operations and broader supply chain execution.

KEY AREAS

Supply Chain Strategy

S&P Demand & Supply Planning

Product & Service Development

Inventory

Quality

Logistics, Transportation & Distribution

Project Management



EXAM FORMAT

150 2.45 HOURS
QUESTIONS EXAMINATION TIME

03

LEADERSHIP EXAMINATION

LEADERSHIP

Lead With Business Acumen and Strategic Perspective

The Leadership examination focuses on the business, leadership, technology, risk and sustainability capabilities required to create enterprise value.

KEY AREAS

STRATEGY DEVELOPMENT

STAKEHOLDER ENGAGEMENT

TALENT DEVELOPMENT & COACHING

TALENT DEVELOPMENT & COACHING
SYSTEMS CAPABILITY & TECHNOLOGY

RISK MANAGEMENT

ESG



EXAM FORMAT

150 2.45 HOURS
QUESTIONS EXAMINATION TIME

Advance Your Supply Management Career with CPSM.

WHERE TO TAKE YOUR CPSM'S EXAMINATION

CONVENIENT
ACCESS, A
BRIGHTER
TOMORROW.

7 MAJOR METROPOLITAN LOCATIONS DESIGNATED TEST CENTRES ACROSS INDIA

- 📍 AHMEDADABAD
- 📍 MUMBAI
- 📍 PUNE
- 📍 HYDERABAD
- 📍 GURURAM
- 📍 BENGALURU
- 📍 CHENNAI



**YOUR EXAMINATION.
YOUR NEXT STEP.**

Prepare, Schedule, Show Up, Move Forward.

FROM PREPARATION TO EXAMINATION



01 SELECT

Choose the CPSM's examination you are ready to take.

02 SCHEDULE

Complete your examination scheduling as per the available schedule.

03 VISIT

Appear at your designated test centre on the scheduled date.

04 TAKE THE EXAMINATION

Demonstrate your knowledge and professional capability.

05 ADVANCE

Move closer to earning your globally recognized CPSM's credential.



CITIES
CONNECT
CONNECT
PROFESSIONALS
CREATE
POSITIONS

TAKE THE NEXT STEP TOWARD YOUR CPSM'S CERTIFICATION

PREPARE, SCHEDULE, SHOW UP, MOVE FORWARD.

CPSM'S 4TH EDITION — A GLOBALLY RECOGNIZED CERTIFICATION
FOR SUPPLY MANAGEMENT PROFESSIONALS

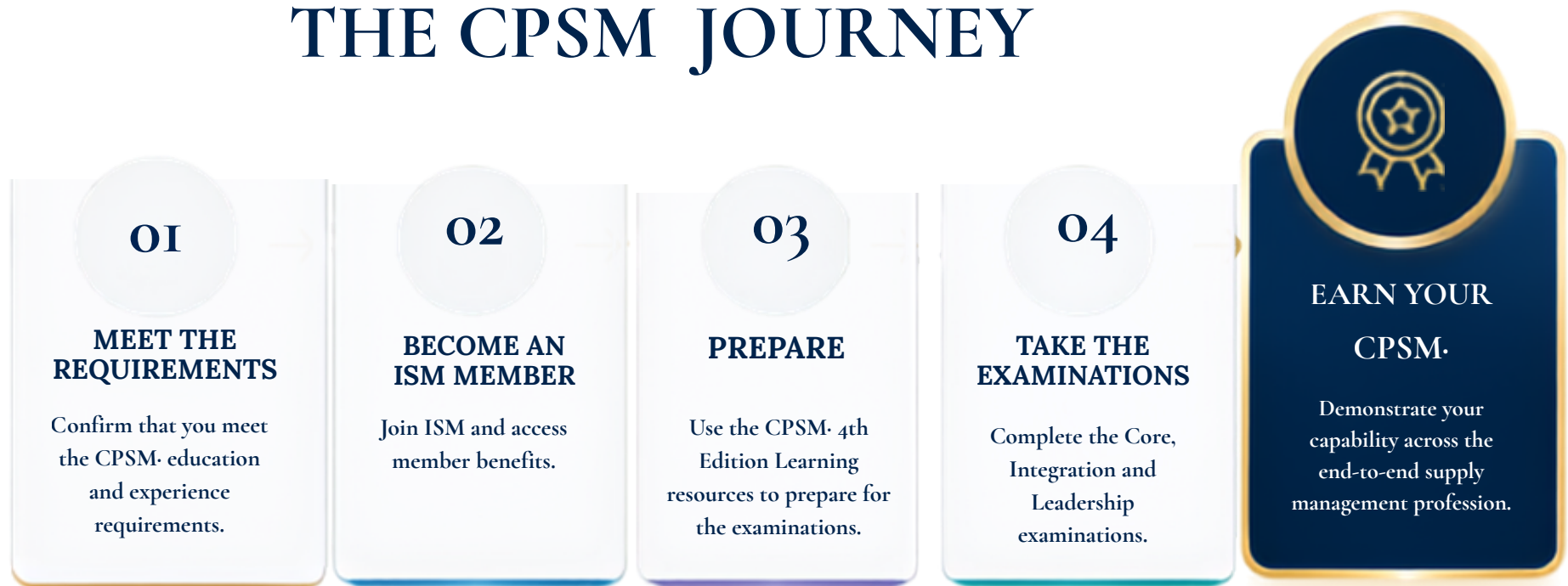


YOUR JOURNEY TO CPSM[®]

FROM ELIGIBILITY TO GLOBAL PROFESSIONAL RECOGNITION



THE CPSM JOURNEY



EARN IT. MAINTAIN IT. KEEP GROWING.

MAINTAIN YOUR CPSM· CREDENTIAL

KEEP YOUR KNOWLEDGE CURRENT

The CPSM· certification is valid for three years.



Continuing education helps CPSM· professionals remain current with developments in supply management and continue building professional capability.



KEEP YOUR CPSM· CREDENTIAL CURRENT

60 CEHS • 3 YEARS • CONTINUOUS PROFESSIONAL DEVELOPMENT

BUILD YOUR EXPERTISE. EARN YOUR CPSM·, KEEP MOVING FORWARD.

CPSM· 4TH EDITION

A GLOBALLY RECOGNIZED CERTIFICATION FOR SUPPLY MANAGEMENT PROFESSIONALS



ISM—India

THOUGHTS OF CPSM ALUMNI



Rekha Sharma, CPSM® • 2nd

Assistant Manager - Global Procurement | Operations | Cust...

1mo • 🌐

...



Delighted to announce that I have earned my certificate in Supply Management!



Anita Kumari • 1st

CPSM®, Senior Assistant Vice President-Strategic Sourcing(T...

2mo • 🌐

...

I am glad to share that I have successfully completed the course and have earned the CPSM designation. Thanks to all who supported me in this journey of knowledge enrichment. #learninganddevelopment, #CPSM, #passionandpurpose



Sanjiv Ramasamy • 1st

CPSM® | A.P. Moller - Maersk | Supply Chain & Logistics |

2mo • 🌐

...

I am glad to share that I have successfully completed the course and have earned the CPSM Designation. Looking forward to utilizing the increased understanding of supply chain and operations in day to day professional assignments.

Thank you [Institute for Supply Management](#) for the learning experience through the course and thanks to all who supported me in this journey of knowledge enrichment.



Deepak Biradar, CPSM® • 1st

Supply Chain Specialist at ABB

2mo • 🌐

...

So exciting to get this in the mail today!
I am glad to share that I'm now a Certified Professional in Supply Management (CPSM®).

Thank you Institute for Supply Management® for the role you play in empowering Supply chain professionals across the world.



Deepak Kumar Mehto • 2nd

AVP - IT Vendor Management, TDI -DVMO at Deutsche Bank...

9mo • 🌐

+ Follow ..



Recertified again for three more years!! well the CPSM designation and the quest to keep it valid has put me on a path of continuous learning.



Satish Joseph, CPSM® • 2nd

Sustainable Procurement[Risk Management]Supplier Relatio...

6mo • 🌐

+ Follow ...

Dear Connections,

I am happy to share that I have successfully completed my CPSM certification.

I would like to thank my wife [Fince P.](#), my kid and my parents for supporting me in this journey. The pandemic has taught us a lot about resilience and belief. I want to wish all my connections to go out there and get what you truly deserve.





Rajesh Kumar

3 reviews

★★★★★ 5 months ago

I am proud to have CPSM certification. ISM certification is very good. I learnt a lot from CPSM certification and got confidence on almost all SCM functions from basic to leadership role. Everyone in SCM should have this certification.



Rohit Verma

Local Guide · 121 reviews · 247 photos

★★★★★ 2 months ago

Best professional courses & support.



Balasubramanian Sundaram

3 reviews

★★★★★ 2 months ago

Very supportive with shipping learning material and also scheduling exams. Online resources provide excellent base for exam preparations.



Anita Kumari

1 review

★★★★★ 2 months ago

It's been an amazing journey of learning. The ISM team has really kept up the flagship of excellence in Supply Chain Management high



Atul Kumar, CPSM® · 1st

CPSM® Certified Supply Chain Professional.

1yr · 🌐

Elated and Proud of this achievement!! Institute for Supply Management #cpsm



Muthurathna Govindaraj <sowmya.g198@gmail.com>

to krishan.batra, arun.pal, radha.batra, me

Hi ISM Team,

I am writing to express my sincere appreciation for Shivi. I cannot send enough praise her way, so I thought I'd let you all know of it.

Shivi has been extremely professional and reliable. She supported me throughout my CPSM journey - from my enrollment and examination registration to assisting me with any challenges I faced while logging into the website or whenever I needed information. She was always available and ready to help.

Her customer service is truly excellent and her support made my experience much smoother.

Thank you Shivi for your dedication and support.

Regards,

Muthurathna B G

Mon, Mar 30, 6:06 PM



Trusted by leading organization



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