

# CHSCP<sup>TM</sup>

## Certified Healthcare Supply Chain Professional



### **India's First Structured Healthcare Supply Chain Certification**

## ABOUT

**ISM-INDIA** is an affiliate of **ISM, USA** and serves as a center of excellence on Procurement & Supply Chain Management issues. It has established strategic partnerships with **ITC Geneva** (a **UN organization**) and the **World Bank** to professionalize supply chain management practices in India.

**ISM-INDIA** is also an official **partner** of **GeM** (Government e-Marketplace), supporting professional excellence and **capacity building** within the GeM ecosystem.

We design and deliver **executive** management development programs and **professional certifications** aimed at upgrading the skills and knowledge required for career growth and advancement, while enabling organizations to leverage the **competitive** advantage of a **highly capable** workforce.

A key differentiator of our approach is our **strong commitment to knowledge transfer** — ensuring that organizations can **independently** sustain, scale, and continuously improve their procurement and supply chain capabilities.



# Certified Healthcare Supply Chain Professional (CHSCP™)

India's First Structured Healthcare Supply Chain Certification



## PROGRAM VISION

To create compliance-aware, digitally capable healthcare supply chain professionals who can manage critical, regulated, and life-saving supply chains in India and global markets.

## CERTIFICATION LEVELS OVERVIEW

### Level 1

#### Foundation Certificate in Healthcare Supply Chain

Build core understanding of healthcare procurement, logistics, and supply chain fundamentals.

### Level 2

#### Professional Certificate in Healthcare SCM

Develop operational expertise with focus on compliance, vendor management, and healthcare systems.

### Level 3

#### Advanced & Strategic Healthcare SCM

Gain strategic capabilities in supply chain optimization, risk management, and digital transformation.

### Level 4

#### Executive Leadership in Healthcare Supply Chain

Master leadership, governance, and decision-making for complex, regulated healthcare ecosystems.

## Certification & Qualification Pathway

- Participants successfully completing all four (4) levels will be awarded the **International Diploma in Healthcare Supply Chain Management**.
- The Diploma will be jointly certified by ISM-INDIA and CAHO (Consortium of Accredited Healthcare Organizations), ensuring strong industry recognition and global relevance.



## LEVEL 1: FOUNDATION CERTIFICATE

(Healthcare Supply Chain Fundamentals)



### Overview

Build strong fundamentals of hospital, pharma, and medical supply chains, focusing on patient safety, cost control, and compliance.



### Course Modules



1. Introduction to Healthcare Ecosystem (India & Global)



2. Healthcare Supply Chain



3. Hospital Procurement Basics



4. Inventory & Store Management in Hospitals



5. Cold Chain Fundamentals (Vaccines, Blood, Biologics)



6. Vendor Management & Ethics in Healthcare



7. Basics of Regulatory Compliance (DCGI, CDSCO, NABH)



8. Introduction to Healthcare ERP & Demand Planning



### Key Takeaways

- ✓ Understand life-critical supply chains
- ✓ Learn hospital procurement workflows
- ✓ Build awareness of compliance & ethics



### Suitable For

- ✓ Fresh graduates
- ✓ Hospital store executives
- ✓ Junior buyers



**Fee: 10,000/-** per head.



## LEVEL 2: PROFESSIONAL CERTIFICATE

(Operational Excellence in Healthcare Supply Chain)



### Overview

Focuses on end-to-end supply chain operations, cost optimization, and service level management in hospitals and pharma.



### Course Modules



1. Demand Planning in Hospitals



2. Strategic Sourcing & Rate Contracting



3. Inventory Optimization



4. Cold Chain & Temperature-Controlled Logistics



5. Supplier Qualification & Audits



6. Quality, Traceability & Recall Management



7. Healthcare Logistics & Distribution Models



8. Digital Tools: ERP, e-Procurement, Barcoding, RFID



### Key Takeaways

- ✓ Reduce stock-outs & expiries
- ✓ Improve OTIF & patient service
- ✓ Manage regulated suppliers
- ✓ Operational excellence mindset



### Suitable For

- ✓ Hospital procurement Supply chain executives
- ✓ Pharma supply planners
- ✓ Warehouse & logistics managers



**Fee: 15,000/-** per head.



## LEVEL 3: ADVANCED & STRATEGIC CERTIFICATE (Strategic, Digital & Risk-Driven Healthcare SCM)



### Overview

Advanced program focusing on strategy, risk, resilience, sustainability, and digital transformation in healthcare supply chains.



### Course Modules



1. Healthcare Supply Chain Strategy & Network Design



2. Cost Management & Value-Based Procurement



3. Risk Management & Supply Continuity (Pandemics, Shortages)



4. Strategic Supplier Partnerships



5. AI, Analytics & Forecasting in Healthcare



6. ESG & Sustainable Healthcare SCM



7. Import-Export, Trade Compliance & Localization



8. Case Studies: COVID-19, Vaccine SCM, Critical Drugs



### Key Takeaways

- ✓ Build resilient supply chains
- ✓ Lead digital transformation
- ✓ Balance cost vs patient outcomes
- ✓ Strategic decision-making capability



### Suitable For

- ✓ SCM managers
- ✓ Category heads
- ✓ Hospital SCM leaders



**Fee: 25,000/- per head.**



## LEVEL 4: EXECUTIVE LEADERSHIP CERTIFICATE (Healthcare Supply Chain Leadership & Transformation)



### Overview

Elite-level program designed for CXOs and decision-makers to lead complex, regulated healthcare ecosystems.



### Course Modules



1. Healthcare Supply Chain Governance & Policy



2. Board-Level SCM Strategy & Metrics



3. Financial Management & Capex Planning



4. Effective Negotiation



5. Public Procurement & PPP Models



6. Digital Healthcare Supply Networks



7. Capstone Project: SCM Transformation Blueprint



### Key Takeaways

- ✓ Lead SCM as a strategic function
- ✓ Influence policy & governance
- ✓ Drive cost, quality & resilience
- ✓ CXO-level decision frameworks



### Suitable For

- ✓ SCM Heads
- ✓ Hospital Administrators
- ✓ COOs, CFOs
- ✓ Government & PSU leaders



**Fee: 35,000/-** per head.



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