


DIGITAL TRANSFORMATION & AI IN PROCUREMENT

*Transform Today,
Lead Tomorrow*

2 Days Online

Capacity Building
Program

 23-24 April 2026

 11:30 AM – 05:30 PM IST

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Introduction



This training program provides a fast, practical journey into how procurement is transforming through **Digital Systems, Data, AI, Generative AI, and Agentic AI**. Participants learn the foundations of digital procurement, understand the role of data quality, explore AI use cases, practice prompt engineering, and see real hands-on demonstrations of how AI can automate sourcing, supplier evaluation, spend analysis, and contract review. The program ends with a clear roadmap to help organizations start implementing AI in procurement immediately.

Learning Objectives

By the end of this program, participants will be able to:

- Strong understanding of how procurement evolves from manual → digital → AI- driven.
- Clarity on the importance of data quality and its impact on AI accuracy.
- Practical skills in using AI, GenAI, and Agentic AI for real procurement tasks.
- Hands-on experience in prompt engineering and live procurement use cases.
- A clear, actionable roadmap to implement AI and automation within the procurement function.

Module 1. The New Procurement Reality.

Theme: Why procurement is shifting from manual → digital → AI.

- Evolution of procurement (5 stages)
- Human brain analogy (5 senses → 7 procurement senses)
- What AI can and cannot do
- Why digital systems matter
- Training expectations & outcomes

Module 2. Digital Procurement Ecosystem

Theme: AI needs digital backbone

- ERP, e-procurement, SRM
- Supplier portals & catalog buying
- E-tendering & e-auctions
- Contract lifecycle management
- Spend analytics & dashboards
- Basics of taxonomy (UNSPSC)
- How digital builds the foundation for AI

Module 3: Supplier Collaboration & Quality Data, Insights & Procurement Intelligence

Theme: Data is the oxygen of AI

- Master data, PO/contract data
- Structured vs unstructured data
- Why data quality determines AI output
- Spend analysis for AI-readiness
- Case: Bad data → wrong AI result

Module 4. Introduction to AI & Agentic AI in Procurement

Theme: From intelligence to autonomous procurement

- What is AI?
- What is Generative AI?
- LLM vs Agentic AI
- Procurement use cases: sourcing, negotiation, risk, contracts etc.
- Real examples from industry
- Limitations & risks

Module 5: Prompt Engineering for Procurement

Theme: How to talk to AI like a procurement expert

- What is a prompt?
- 5-Part Procurement Prompt Framework
- Types of prompts (role, task, chain-of-thought, structured)
- 20 daily-use procurement prompts
- Hands-on: Write a prompt to create an RFQ
- Hands-on: Write a prompt to compare suppliers

Module 6. Live ChatGPT 5 Hands-On Use Cases

Theme: See AI doing real procurement work (Live demonstration + participant practice)

- Create an RFQ (technical + commercial)
- Supplier comparison matrix
- UNSPSC spend classification
- Supplier performance scorecard
- Contract clause review
- Negotiation preparation

Module 7. Agentic AI & Procurement Automation

Theme: Moving from assistive → autonomous procurement

- What is Agentic AI?
- Examples of procurement agents:
 - PO tracking agent
 - Contract expiry agent
 - Spend classifier agent
 - Supplier risk agent
 - Category planning agent
- Designing an AI agent for your organization
- Future of autonomous procurement

Module 8. Roadmap to Implement AI in Procurement

Theme: A realistic, phased plan

- Multi-step roadmap:
 - Digitize
 - Standardize
 - Clean data
 - Apply LLMs
 - Automate workflows
 - Deploy Agentic AI
- Governance & Risk & People, Skills, Change Management

PROGRAM DETAILS

- ◆ **Date & Time:** 23–24 April 2026 | 11:30 AM – 5:30 PM IST
- ◆ **Duration:** 2 Days

PROGRAM FEE STRUCTURE

Participant Type	Standard Fee	Notes
Indian Participants	₹15,000 + 18% GST	10% Discount for ISM-INDIA & PPPAI Members (Includes Post-Assessment Test (Optional))
Foreign Participants	USD 250	\$50 / ₹2,500

- ◆ **Special Note:** Additional 10% Discount for Female Participants

CERTIFICATION

- ◆ **Certificate of Participation** after Program
- ◆ **Certificate of Accomplishment** after Post-Assesment Test (\$50 / ₹2,500)
- ◆ **12 CEHs** (Continuing Education Hours) Awarded



PARTICIPANT BENEFITS

- ◆ Recorded Videos & Study Materials
- ◆ Exclusive Learning Resources & Templates
- ◆ Live Q&A Sessions with Experts
- ◆ Post-Training Support & Guidance

CONTACT INFORMATION:

For More Details & Registration:

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