

## 11<sup>TH</sup> ONLINE TRAINING PROGRAM: 10 DAYS

# PROCUREMENT FRAMEWORK FOR WORLD BANK-AIDED PROJECTS (Updated Version – September 2025)

(With Technical Support from The World Bank)



**(06– 17 October 2025)**

Excluding Saturday & Sunday



**THE WORLD BANK**  
IBRD • IDA | WORLD BANK GROUP



International  
Trade  
Centre



**AIIB** ASIAN INFRASTRUCTURE  
INVESTMENT BANK



**ADB** ASIAN DEVELOPMENT BANK

**PPPAI's**

**STAKEHOLDERS:**

**“Discover the power of the **World Bank Procurement Framework** in achieving sustainable development goals through inclusive and accountable procurement processes.”**



## Overview:

PPPAI and ISM-INDIA are conducting a 2-weeks ONLINE training program on The Procurement Framework for World Bank Aided Projects” with technical support from the World Bank.



The World Bank Procurement Framework supports Countries to achieve value for money with integrity in delivering sustainable development through inclusive, accountable, and coordinated procurement processes. The world bank's procurement framework aims to maximize the strategic role of procurement to achieve development effectiveness goals by:

- **Enhancing Efficiency:** Recognizing the growing demand for improved efficiency in public expenditure, the framework aims to enable countries to optimize their spending. This optimization allows for increased investments in vital public services like education, healthcare, and infrastructure, consequently fostering enhanced development outcomes.
- **Modernizing procurement:** The framework seeks to revamp procurement practices by prioritizing flexibility, quality, and maximizing the value derived from public expenditure. By emphasizing adaptability to individual country contexts, the modernization efforts aim to ensure that procurement processes are fit-for-purpose.
- **Strengthening National Procurement Systems:** The framework promotes the empowerment of national procurement systems to effectively support sustainable development objectives. By strengthening these systems, countries can better align their procurement practices with their long-term development goals.
- **Enhancing Transparency:** The framework advocates for increased transparency in public spending. Leveraging information and communication technology (ICT) and other innovative tools in public procurement, it aims to provide greater visibility into the utilization of public funds, ensuring accountability and preventing corruption.



**Training Mode: ONLINE**



**Duration: 10 Days**



**Training dates: 06-17 October 2025**



**Training Schedule:**

- **Session Timings:** 11.30am to 1.30pm & from 2.30pm to 5.30pm (IST)
- **Break Time:** 1 Hour Break (1.30pm -2.30pm IST).



**Training Fee:**

INR 35000/- Plus 18% GST for Indians || US \$500/- for Foreigners

**Note:**

- **Female participants are eligible for a 10% discount.**
- **Groups of 3 or more participants will receive a 20% discount.**



**Certificate:**

- All the participants will get **Certificate of Participation** after the training program.
- The **Certificate of Accomplishment** will be awarded to those who will participate in the post training assessment test and score above 60%. If participants choose to take the test, there is an additional cost of USD \$50 or INR 2500/-.



**How to Register:**

You are welcome to call us at **+91 9773949444/ +91 99711 71220** or write us at **[contact@ism-india.org](mailto:contact@ism-india.org)** or **[Shubham.gulia@ism-india.org](mailto:Shubham.gulia@ism-india.org)**.

## Tentative Agenda

### Day 1: 06 October 2025

Time	Speaker's Name	Session Name
11:30 – 12:00		Welcome & Introduction Session
12:00 – 1:30		Introduction to the World Bank, Project Documents, Financial Instruments
1:30 – 2:30		<b>BREAK TIME</b>
2:30 – 5:30		Procurement Policy & Regulations (Sections I, II, III, V) <i>(Updated July 2025 – stronger evaluation criteria: local jobs, innovation, sustainability)</i>

### Day 2: 07 October 2025

Time	Speaker's Name	Session Name
11:30 – 1:30		Procurement Policy & Regulations (Cont.)
1:30 – 2:30		<b>BREAK TIME</b>
2:30 – 5:30		Project Procurement Strategy for Development (PPSD) & Procurement Plans

### Day 3: 08 October 2025

Time	Speaker's Name	Session Name
11:30 – 1:30		Procurement Methods for Goods, Works, and Non-Consulting Services <i>(Updated July 2025 – life-cycle costing &amp; quality-based evaluation)</i>
1:30 – 2:30		<b>BREAK TIME</b>
2:30 – 5:30		Small Works Procurement – Main features of Standard Procurement Documents (SPDs)



#### Day 4: 09 October 2025

Time	Speaker's Name	Session Name
11:30 – 1:30		Small Works Procurement (Cont.)
1:30 – 2:30		<b>BREAK TIME</b>
2:30 – 5:30		Design-Build Works – Key SPD Elements

#### Day 5: 10 October 2025

Time	Speaker's Name	Session Name
11:30 – 1:30		Procurement of Goods – SPD requirements & application ( <b>Updated</b> )
1:30 – 2:30		BREAK TIME
2:30 – 5:30		Contract Management Considerations ( <b>Updated Aug 2023 – enhanced ESG &amp; social safeguard clauses</b> )

#### Day 6: 13 October 2025

Time	Speaker's Name	Session Name
11:30 – 1:30		Procurement of Consulting Services – SPD, Selection Methods, Market Approaches
1:30 – 2:30		BREAK TIME
2:30 – 5:30		EOI & RFP Development ( <b>Updated July 2025 – inclusion of innovation &amp; sustainability criteria</b> )

#### Day 7: 14 October 2025

Time	Speaker's Name	Session Name
11:30 – 1:30		Consultant Selection Evaluation & Best Practices
1:30 – 2:30		BREAK TIME
2:30 – 5:30		Legal Aspects of Procurement ( <b>Updated Mar 2024 – new anti-corruption alignment</b> )

### Day 8: 15 October 2025

Time	Speaker's Name	Session Name
11:30 – 1:30		Fraud & Corruption Prevention ( <i>Updated Mar 2024 – revised complaint review mechanism</i> )
1:30 – 2:30		BREAK TIME
2:30 – 5:30		Abnormally Low Bids, Value Engineering & STEP ( <i>Updated Mar 2024 – enhanced monitoring features</i> )

### Day 9: 16 October 2025

Time	Speaker's Name	Session Name
11:30 – 1:30		Cross-Border Procurement – INCOTERMS, LC, Insurance
1:30 – 2:30		BREAK TIME
2:30 – 4:00		E-Procurement Experiences ( <i>Updated July 2025 – integrated sustainability reporting</i> ) ( <i>Innovation, Transparency, AI in Procurement</i> )
4:00 – 5:30		Sustainable Procurement ( <i>Updated Aug 2023 – linked to World Bank ESF</i> )

### Day 10: 17 October 2025

Time	Speaker's Name	Session Name
11:30 – 1:30		Public-Private Partnerships ( <i>Updated July 2025 – focus on local development benefits</i> )
1:30 – 2:30		BREAK TIME
2:30 – 3:30		Jeopardy Game – Interactive Knowledge Recap
3:30 – 4:00		Experience Sharing, Feedback & Closing Session

#### Note:

- On certain days, sessions after break may be rescheduled to accommodate international speakers from other geographies.
- Lunch Break will be readjusted to accommodate the additional time for specific subjects based on the request of participants and speakers.



**Training Testimonials:** Below are the few testimonials about our training program. We have trained **450+ participants from 70+ countries** in our recent programs on The World Bank Procurement Framework.



**Kingsley Ensah**

1 review

★★★★★ 3 weeks ago **NEW**

The 10 business days training conducted by Institute for Supply Management India (ISM - India) on The World Bank Procurement Framework (latest version) is really educative to me as a procurement practitioner who has no experience on The World Bank Procurement Framework, and it is a capacity building that had enhanced my knowledge generally in procurement processes and specifically in The World Bank Procurement and Contract management Regulations.



**Augustina Illimoe**

1 review

★★★★★ 4 months ago

The **training** was mind-blowing experience for me. Its one of the best I have attended so far.



**Fathuddin Fazli**

1 review · 1 photo

★★★★★ a month ago

First of all thank you from ISM-india and WB to pave the way a great opportunities to learn role and regulation of procurment to remain a sucessful in today's modern business environment. Within ten days we received comprehensive materials which are relevant with our to days duties and activities , all instructors explain analytical subjects respond our question timley and session conducted and managed on time. Through this training now we are ensuring how to manage resources , supplier communication, contract managment and over all stage of procurment as well as consideration of policy WB for those projects which funded by WB.

Thank you for your support and coopration



**MEENAKSHI TYAGI**

1 review

★★★★★ 2 weeks ago **NEW**

The 10 days online training program was very enriching. Krishan Sir and all the speakers were very thorough in delivering lectures and resolving queries. A very special thanks to Arun and ISM for organizing it so efficiently.



**Jyotiranjana Pradhan**

2 reviews · 13 photos

★★★★★ 3 weeks ago **NEW**

Very good learning platform for professional seeking to explore Public procurement procedures for MDB.

## Our Existing PPPAI Members from: (Glimpse)



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For additional information please visit our website –  
[www.ism-india.org](http://www.ism-india.org) | [www.pppai.org](http://www.pppai.org)