

# World Bank Procurement Framework

*(Updated Version)*

for WORLD BANK AIDED PROJECTS

*(With Technical Support from The World Bank)*



PPPAI's Stakeholders



ISM—India



ASIAN INFRASTRUCTURE  
INVESTMENT BANK



## Overview

PPPAI and ISM-INDIA, in **with technical support from THE WORLD BANK**, present the **12th edition** of a **comprehensive 10-day intensive online training program on the Procurement Framework for World Bank-Aided Projects**. This latest edition features the most recent September 2025 updates, reflecting the World Bank's commitment to modernizing procurement practices globally.



The training provides cutting-edge knowledge on contemporary procurement methodologies that drive development effectiveness, with a focus on achieving **value for money through integrity, transparency, and quality-based evaluation**.

## Framework Foundation - Five Strategic Pillars

- **Enhancing Efficiency:** Manages \$4-5 billion annually in procurement across 70+ countries
- **Modernizing Procurement:** 50% minimum quality weighting mandate (March 2025 update)
- **Strengthening National Systems:** Long-term capacity building and sustainability alignment
- **Enhancing Transparency:** ICT-driven integrated sustainability reporting (July 2025 update)
- **Inspiring Excellence:** Global standards and professional competency building

## 2025 Framework Updates - What's New

- **March 2025:** 50% quality weighting, Early Market Engagement for >\$10M contracts, Enhanced complaint handling
- **July 2025:** 30% local labour cost requirement, Innovation & sustainability criteria, AI in procurement
- **Previous (2023-2024):** ESG clauses, anti-corruption alignment, Enhanced fraud detection (STEP), Forced labour mitigation

## Strong Stakeholder Ecosystem

- Endorsed by The World Bank, UN organizations, ADB, AIIB
- Recognized by Government of India and state governments
- Alumni include L&T, Tata Projects, Reliance, KPMG, EY, Infosys
- Affiliation with ISM World (USA), leading Supply Chain institutions

## Modules/ Topics to be Covered

### Day 1: Foundation & Policy

- Introduction to World Bank, Project Documents, Financial Instruments
- Procurement Policy & Regulations (Sections I, II, III, V)
  1. NEW: Application of Rated Criteria and Evaluation of Proposals for Goods, Works, and Non-Consulting Services (including innovation, sustainability, local jobs)
  2. NEW: Minimum 50% quality weighting mandate for international competitive procurement

### Day 2: Strategy & Planning

- Procurement Policy & Regulations (continued)
- Project Procurement Strategy for Development (PPSD) & Procurement Plans
  1. NEW: Early Market Engagement requirements (mandatory for contracts >\$10M)
  2. NEW: Contract aggregation strategies
  3. NEW: Local labor participation requirements (30% for civil works—policy background and rationale)

### Day 3: Procurement Methods

- Procurement Methods for Goods, Works, and Non-Consulting Services
  1. NEW: Life-cycle costing methodology
  2. NEW: 30% local labor cost requirement for civil works
- Small Works Procurement – Standard Procurement Documents (SPD) features

### Day 4: Works Procurement

- Small Works and Design-Build Works (practicalities and key SPD elements)
- Procurement of Goods (application, updated SPD)

### Day 5: Contract Management & KPIs

- Contract Management Considerations
- UPDATED: Enhanced ESG & social safeguard clauses (August 2023)
  1. NEW: Key Performance Indicators (KPIs) and performance monitoring

### Day 6: Consulting Services

- Procurement of Consulting Services
- NEW: SPD, Selection Methods, and Market Approaches
- NEW: Direct payment options for large contracts (> \$10M or as per policy)
- EOI (Expression of Interest) & RFP (Request for Proposal) Development
- NEW: Innovation & sustainability criteria inclusion (July 2025)

### Day 7: Legal & Selection

- Consultant Selection Evaluation (methods and best practices with examples)
- Legal Aspects of Procurement
- UPDATED: Anti-corruption alignment (March 2024)

### Day 8: Fraud Prevention

- Fraud & Corruption Prevention
- UPDATED: Revised complaint review mechanism (March 2024)
- NEW: Enhanced centralized complaint handling (policy and process)
- Abnormally Low Bids & Value Engineering

### Day 9: STEP and Digital & Sustainable Procurement

- STEP (Systematic Tracking of Exchanges in Procurement)
- UPDATED: Enhanced STEP monitoring features
- Usage for complaint handling, tracking, analytics, and transparency
- Cross-Border Procurement (INCOTERMS, Letters of Credit, Insurance)
- E-Procurement Experiences
- NEW: Integrated sustainability reporting (July 2025), AI in procurement, innovation, and transparency
- Sustainable Procurement
- UPDATED: Linked to World Bank Environmental and Social Framework (ESF)
- Interactive Knowledge Recap & Closing
- Knowledge game, experience sharing, and participant feedback

### Day 10: PPP & Wrap-up

- Public-Private Partnerships
- NEW: Focus on local development benefits (July 2025 updates)
- Interactive Knowledge Recap & Closing



**Training Mode: ONLINE**



**Duration: 10 Days**



**Training dates: 9-20 February 2026**



**Training Schedule:**

- **Session Timings:** 11.30am to 1.30pm & from 2.30pm to 5.00pm (IST)
- **Break Time:** 1 Hour Break (1.30pm -2.30pm IST).



**Training Fee:**

INR 35000/- Plus 18% GST for Indians || US \$500/- for Foreigners

**Note:**

- Female participants are eligible for a 10% discount.
- Groups of 3 or more participants will receive a 20% discount.



**Certificate:**

- All the participants will get **Certificate of Participation** after the training program.
- The **Certificate of Accomplishment** will be awarded to those who will participate in the post training assessment test and score above 60%. If participants choose to take the test, there is an additional cost of USD \$50 or INR 2500/-.



**How to Register:**

You are welcome to call us at +91 9773949444 / +91 99711 71220 or write us at [contact@ism-india.org](mailto:contact@ism-india.org) or [Shubham.gulia@ism-india.org](mailto:Shubham.gulia@ism-india.org).

## Training Testimonials: Below are the few testimonials about our training program. We have trained **510+ participants from 75+ countries** in our recent programs on The World Bank Procurement Framework.



Sarfraz Ahmed

3 reviews

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★★★★★ a month ago

The World Bank Procurement Framework Training Program (6–17 October 2025) was an enriching experience that provided deep insights into modern procurement principles, value-for-money approaches, and sustainable development practices. The sessions were expertly structured, blending theory with real-world applications.



Kingsley Ensaah

1 review

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★★★★★ 3 weeks ago NEW

The 10 business days training conducted by Institute for Supply Management India (ISM - India) on The World Bank Procurement Framework (latest version) is really educative to me as a procurement practitioner who has no experience on The World Bank Procurement Framework, and it is a capacity building that had enhanced my knowledge generally in procurement processes and specifically in The World Bank Procurement and Contract management Regulations.



MEENAKSHI TYAGI

1 review

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★★★★★ 2 weeks ago NEW

The 10 days online training program was very enriching. Krishan Sir and all the speakers were very thorough in delivering lectures and resolving queries. A very special thanks to Arun and ISM for organizing it so efficiently.



Fathuddin Fazli

1 review · 1 photo

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★★★★★ a month ago

First of all thank you from ISM-india and WB to pave the way a great opportunities to learn role and regulation of procurement to remain a sucessful in today's modern business environment. Within ten days we received comprehensive materials which are relevant with our to days duties and activities , all instructors explain analytical subjects respond our question timley and session conducted and managed on time. Through this training now we are ensuring how to manage resources , supplier communication, contract management and over all stage of procurement as well as consideration of policy WB for those projects which funded by WB.  
Thank you for your support and coorperation

## Our Existing PPPAI Members from: (Glimpse)



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For additional information please visit our website –  
[www.ism-india.org](http://www.ism-india.org) | [www.pppai.org](http://www.pppai.org)