



**ONLINE TRAINING PROGRAMME ON  
PROCUREMENT FRAMEWORK (Latest Version)  
FOR  
WORLD BANK AIDED PROJECTS**

*(With technical support from world Bank)*

**(From 9-20 January 2023)**



## Overview:

ISM-INDIA and PPPAI are pleased to organize a 2-weeks online training program on **“Procurement Framework for The World Bank Aided Projects”** with technical support from the World Bank.

The World Bank Procurement Framework **supports Countries to achieve value for money with integrity in delivering sustainable development through** inclusive, accountable, and coordinated procurement processes.

The world bank's procurement framework **maximizing the strategic role of procurement** to achieve development effectiveness goals by:

- **Recognizing that countries** are looking to be more **efficient** in their public spending so that they can invest more in basic public services such as education, health, and infrastructure to enrich development outcomes.
- **Modernizing procurement** to emphasize flexibility (i.e., fit-for-purpose), quality, and greater value for public spending, while enabling adaptation to country contexts.
- **Promoting strengthened national procurement systems** that are empowered to support sustainable development objectives.
- **Increasing transparency** in public spending by taking advantage of ICT tools in public procurement.

## Training Mode:

The training program will be conducted online **through Zoom Platform.**

## Duration:

**10 Days - From 9-20 January 2023** (Excluding Saturday & Sunday)

## Training Fee:

**INR 35000/- Plus 18% GST for Indians**

**US \$500/- for Foreigners**

**Note: 5% discount will be applicable for PPPAI Members. Also, all participants (who are not currently PPPAI members) will be offered complimentary PPPAI membership for one year.**

## Certificate:

All the participants will get certificate of Participation after the training program. The Certificate of accomplishment will be awarded to those who will participate in the post training assessment test and score above 60%. If participants choose to take the test, there is an additional cost of USD \$50.

## How to Register:

**You are welcome to call us at +91 99711 71220/ +91 95996 51911 or write us at [contact@ism-india.org](mailto:contact@ism-india.org)**

# Tentative Agenda

## (Topics Coverd in Training Program)

	<b>Topic/ Coverage</b>	<b>No. of Sessions</b>
<b>Day 1:</b>	Introduction to the World Bank, Project Cycle, Loan/ Credit Agreements, PAD	1
	Procurement Policy of World Bank	1
	Salient Provisions of Procurement Regulations of the World Bank (I)	2
<b>Day 2:</b>	Salient Provisions of Procurement Regulations of the World Bank (II)	1
	Project Management	1
	Project Procurement Strategy for Development (PPSD) Principles, and Preparation of Procurement Plan	2
<b>Day 3:</b>	Sourcing Strategy (Supply Positioning Model)	1
	Procurement of Goods, Works & Non-consulting Services - Approved Selection Methods and Market Approaches	2
	Measures to prevent/ combat fraud and corruption in Procurement and Contracting, Red Flags, Stand-still Period and Complaints Management	1
<b>Day 4:</b>	Procurement of Works - Types of Contracts, Salient Features of Standard Procurement Document (SPD) for Procurement of Civil Works through International Competitive Procurement (ICP) covering ITB, BDS, Evaluation and Qualification Criteria, Bidding and other Forms, GCC and PCC in brief and other features of regulations	2
	Procurement of Goods - Salient Features of SPD for Procurement of Goods through ICP covering ITB, BDS, Evaluation and Qualification Criteria, Bidding and other Forms, GCC and PCC and other features of regulations.	2
<b>Day 5:</b>	Process of Initial Selection	1
	Standard Procurement Document - Request for Proposal for Design Build Works	2
	Abnormally low bids, Value Engineering, Case Study on Procurement of Works/ Goods	1
<b>Day 6</b>	Systematic Tracking of Exchanges in Procurement (STEP)	3
	Cross-Border Procurement (INCOTERMS 2020, Letter of Credit, Insurance requirements etc.)	1

<b>Day 7:</b>	Evaluation of Bids for Goods, Civil Works and Non-Consulting Services	2
	FIDIC conditions of contract (mainly Red Book and comparison of Red Book with Silver, Yellow and Gold Books)	2
<b>Day 8:</b>	Regulations for Selection and Employment of Consultants Approved Selection Methods and Market Approaches, Types of Contracts - Lump Sum, Time based etc.	2
	Development of Terms of Reference (ToR), Request for EOI, short- listing process, Salient Features Standard Request for Proposal (SRFP) for Selection of Consultants covering ITC, Data Sheet, Forms of Technical and Financial Proposals, Forms of Contracts and Appendices to the Contract, GCC and SCC.	2
<b>Day 9:</b>	Consultancy Services - Technical, Financial and Combined Evaluation	2
	Management of Consultancy Contracts, Examples on Consultant Selection and Q&A.	1
	Session on PPP (Public-Private Partnerships)	1
<b>Day 10:</b>	E-Procurement Experiences	1
	Legal Aspects of Procurement (including Dispute Boards, Arbitration etc.)	1
	Excellence in Contract Management	2
	Experience Sharing, Feedback by Participants Closing Session	1

## Our Existing PPPAI Members from: (Glimpse)



ISM – India



Public Procurement Professional Association of India

1911, Tower 4, DLF Corporate Greens,  
Southern Peripheral Road,  
Sector 74A, Gurugram-122004,  
Haryana, Delhi-NCR, INDIA

**Contact No:** +91 95996 51911 | +91 99 711 71220

**Email:** arun.pal@ism-india.org

For additional information please visit our website –

Gurugram | Bangalore | Mumbai | Kolkata | Chennai | Ahmedabad | Pune |  
Hyderabad | Chandigarh | Ranchi | Bhopal | Patna | Nashik